

INTRODUCTION

The *Cabinet Paint by design* team has a combined experience of 10 years transforming the looks of cabinetry from old to new utilizing several techniques that are more than just the stroke of a brush. The transformation of a cabinet to a new look can be a 5 step process: preparing, priming, painting, designing & protecting.

The *Cabinet Paint by design* team serves the Metropolitan Area: Maryland (miles radius limitations), Northern Virginia and Washington DC and value this as a competitive market but we understand that cabinet remodeling can be highly expensive when you go the route of complete replacement. We in turn can offer a fresh look into the transformation of your cabinet utilizing our method while ensuring that your investment is not overwhelming while getting the same result of a fresh look.

SCOPE OF WORK

Our scope of work includes the following services and materials:

GENERAL:

- Protecting the area where cabinets will be painted at customer's home
- Labeling of doors and drawers to ensure of proper placement
- Removal of doors and drawers to be painted at our shop
- Removal of all hardware prior to work being started (handles, knobs & hinges)
- Sanding of all cabinets doors, drawers and exterior boxes
- Degreasing all cabinet doors, drawers and exterior boxes
- Priming of all cabinet doors, drawers and exterior boxes
- Painting of all cabinet doors, drawers and exterior boxes
- Clean work area from dust & paint drips to the best of our ability
- Clean hinges to remove grease and grime prior to installation
- Polish handles that will be re-installed
- Reinstalling handles, knobs and hinges once job is complete
- Add bumper stops on each door & drawer for soundproofing
- All materials included in price unless otherwise noted i.e. stripping, carpentry work of some sort, handles, etc.

ADDITIONAL WORK (IF APPLICABLE)

- SOME wood stains may require Stripping and will be noted on the estimate if this is required
- PREVIOUSLY painted cabinets WILL need to be stripped & sanded down as part of the preparation of the wood. Additional charges will be applied & timeline completion may vary. (SURCHARGE no less than \$500)
- Removing melamine from doors, drawers are subject to additional charges & timeline completion may vary
- Drilling & Installing of any NEW hardware optional *charges may apply*
- Painting or Replacing Hinges to match NEW or Existing handles optional charges may apply
- Replacement of NEW doors & drawers on existing bases has an additional cost. Ask us about the available styles



• Job completion varies depending on the size of project: 2 - 4 weeks of turnaround time

ITEMIZED COST CHART & DETAILS OF the WORK INCLUDED in the PRICE will be noted in your ESTIMATE

HEALTH & Safety Guidelines:

In keeping in accordance with the guidelines implemented by the CDC and OSHA regulations, below are steps we take to ensure the safety and health of our customers and workers at all times. Certain steps have been added recently to our normal process due to the Coronavirus pandemic and are identified with an asterisk (*).

- 1. * If any of our staff is sick (or a household family member), that person will stay home.
- 2. While working in the kitchen we will set up plastic barriers to isolate the kitchen from the rest of the house to minimize dust.
- 3. We will open up windows & doors to circulate air when using oil primer or any strong odor chemicals.
- 4. Our staff will wear necessary PPE in our customers home as needed to protect themselves from fumes and dust. *Presently, our staff will wear a face mask at all times due to the current situation.
- 5. * We will bring disinfectant cleaner to ensure the kitchen is sanitized as we arrive for our protection, along with during our work and before we leave for your protection.
- 6. * We will bring no more than two workers at one time on site to minimize exposure.
- 7. * We will request that our customers stay in another room while we are there so we can keep the recommended distance between us.
- 8. * We ask our customer's to notify us if anyone in the house is sick so we can make the necessary schedule changes.

We understand that some customers may require our crew to take additional measures such as body temperature testing before entering their homes. We certainly will comply with any additional steps recommended by the CDC but also understand temperature screening alone is not an effective measure to determine if someone has been exposed to or not to the Coronavirus

COLOR & DESIGN:

The color for the cabinets will be decided by CLIENT or Interior Designer or Realtor after the ESTIMATE is accepted and before work begins. (Paint will be done to the EXTERIOR of Base & Both Sides of DOORS unless otherwise negotiated)Paint selection has to be determined at least 2 weeks prior to starting the job when possible.

CLARIFICATIONS:

- Due to current paint value, availability of supplies and other materials necessary for the job, prices may rise without notice.
- Our Estimate of work is derived from the information/pictures provided for pricing purposes. A more accurate estimate will be given when a Cabinet Paint representative physically sees the kitchen/bath cabinets.



- Cabinets that were previously stained may need additional work to be completed prior to starting the job; therefore, additional cost may be applied including a different timetable of completion of work.
- If any changes to this scope are required, we will seek to negotiate a mutually agreeable modification to our estimate to cover any additions or deductions to this scope.
- Any work not listed in scope of work above may be subject to <u>additional costs</u> such as:
 - a. Installation of
 - Trims, shoe moldings, baseboards or crown molding
 - Glass Doors (additional costs apply since we may have to paint the inside of the cabinet & if glass will need to be removed or replaced)
 - c. Painting in hard to reach areas such as:
 - **Cubby Holes**
 - Pot Holders
 - Wine Racks
 - d. Attached furniture to cabinetry
 - e. Island
 - f. Woodwork Design that is part of cabinetry
 - g. Pillars
 - h. Drilling or covering holes for new hardware
 - i. Boring of holes for hidden hinges
 - i. Etc.

EXCLUSIONS

- Countertops
- Backsplash
- Flooring
- We DO NOT do carpentry repairs of any damages identified on cabinet doors, drawers and boxes without prior agreement of costs involved. If we identify dents, nicks, scratches or other damages, we will discuss with the client and come to an agreement as to what we can repair and what needs to be referred to a carpenter.

DISCLAIMERS

Our estimate is not a contract or a bill. It is an idea of what the work would cost to complete based upon an initial picture text or email request. Quote is not final until we can see the cabinets in person to ensure that we did not misscount and to ensure there are no major damage to any part of the cabinet base/doors/drawers that would require additional work hence increasing cost. Once work is accepted and we discover where wood is damaged, we will notify customers and make a determination on how to proceed but we will never do a job without consulting because there may be additional costs involved.

This proposal is valid for 30 days from the date presented. Promotional offers expire and may not be combined with other discounts. Once the client has agreed to move forward, we require a <u>deposit of \$500 to schedule the work</u>. This deposit will go towards the agreed estimate and then the remaining balance will be paid when the job is completed. Once paint has been purchased it cannot be returned; therefore, if the client decides to change color after work has started and base painted or if a job is cancelled after agreement and deposited accepted, we will not refund the cost of material already purchased and any estimated labor involved.